

## MISSION

- Facilitation of Ukraine's economic development
- Support of customers' business activities, mainly in export oriented and import substituting sectors of economy
- Implementation of energy efficiency programmes
- Fulfillment of the functions of the Financial Agent of the Government of Ukraine

## PROFILE

- Sole Financial Agent of the Government
- Lending to all sectors of the economy focused on export-import activities
- Leader in project financing, trade finance, documentary credits, guarantees, FX and money market, international settlements
- Expertise in Energy Efficiency and Renewable Energy Investments
- Extensive correspondent network of financial institutions from 110 countries across the world
- Recognized by 36 Export Credit Agencies as a direct borrower and Guarantor
- Partner No.1 in Ukraine for IFIs and development banks under special programmes
- Member of all bilateral inter-governmental commissions for economic and trade cooperation

### Country Ranking\*

2<sup>nd</sup> [corporate loans]  
 2<sup>nd</sup> [corporate deposits]  
 3<sup>rd</sup> [assets]  
 3<sup>rd</sup> [liabilities]  
 3<sup>rd</sup> [loan book]  
 3<sup>rd</sup> [retail deposits]

\*According to the National Bank of Ukraine, as at 01.04.2017

### Branches

24 Branches and 58 Outlets

### Ownership Structure

100% owned by the Government

### Customers

Over 47,000 corporate and over 800,000 individual customers



**THE WORLD BANK**

Export Development Project  
 Energy Efficiency Project



**European Bank**  
 for Reconstruction and Development

Energy Efficiency Program  
 Trade Facilitation Program  
 Energy Efficiency for SME's



Global Trade Finance Program



Loan for SME & Mid-Caps  
 Agent for Apex Loan  
 for SME & Mid-Caps



**GLOBAL CLIMATE  
 PARTNERSHIP FUND**

Energy Efficiency Facility



EBRD/EIB Multilateral Carbon  
 Credit Fund



Industry Modernization  
 Program



SME Programme

## SELECTED AWARDS AND ACCOMPLISHMENTS

**2017:** Ukreximbank as the sole bank in Ukraine to receive Citibank STP Excellence Award

World Bank USD150m 35-y ALTF Project to support exporting SMEs through Ukreximbank

Ministry of Finance of Ukraine chose Ukrexim as the Agent to implement EIB Apex Loan for SME & Mid-Caps

**2016:** Award for Visa Gold premium card solutions in Ukraine

**2015:** Deutsche Bank, Commerzbank and Citibank awards for exceptionally high quality of EUR/USD STP settlements

**2014:** EBRD TFP limit increased by USD100m to total USD270m

**2013:** First Y2013 Ukraine bank USD500m Eurobond issuance, tapped for USD100m

EUR100m loan directed to SME, energy efficiency and environment projects

**2012:** Sustainable Energy Financing Facility Award from EBRD Deposit Linked Eurobond in UAH, Deal of The Year by Euroweek

**2011:** Best Bank in Ukraine by EMEAfinance in 2010-2011

**2010:** Most Active Factoring Bank in Ukraine by EBRD

**2009:** IFC GTFP facility initiated, successfully doubled in 2010

# UKREXIMBANK PERFORMANCE HIGHLIGHTS

## ■ KEY FEATURES

- Strong liquidity
- Stable deposit base
- Adequate capital
- Shareholder support

## ■ COMPETITIVE STRENGTH

Indicator	Market Share, %*
Corporate Deposits	13.5
Total Assets	13.2
Corporate Loans	12.8
Loan Book	10.8
Customer Funds	9.6

\* According to the National Bank of Ukraine, as at 01.04.2017

## ■ MARKET STANDING

- Third-largest bank by assets
- Leading corporate sector lender focused on term and investment loans:
  - 98.7% of corporate loans in Loan Book with a solid market share
- Diversified funding base in terms of currency and source
- On-going improvement of risk management and compliance procedures

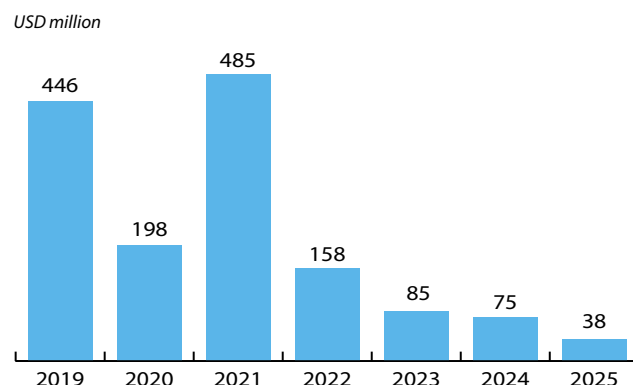
## ■ HISTORICAL PERFORMANCE

	1Q2017	2016	2015	2014	2013	2012
Core Income, UAH million	909.1	3,885.6	3,103.7	3,107.4	4,315.4	3,942.1
Net Profit/(Loss) After Tax, UAH million	321.5	(977.3)	(14,063.8)	(11,249.3)	200.6	137.3
Total Assets, UAH million	165,687.5	160,402.2	141,348.5	123,530.2	93,274.8	87,206.1
Loans to Customers (Gross), UAH million	103,102.1	104,020.3	95,948.1	73,160.9	50,383.7	48,498.5
Amounts due to Customers, UAH million	83,670.7	85,789.0	79,317.9	61,995.1	41,461.0	42,834.3
Total Equity, UAH million	14,273.5	5,360.3	(3,060.3)	11,575.6	17,611.3	17,380.5
Basel Total Capital Adequacy Ratio, %	23.8	9.6	(4.1)	17.81	28.50	27.96

## ■ INTERNATIONAL DEBT MARKET

Ukreximbank has comfortable schedule of its Eurobonds redemption due to re-profiling done in 2015

Schedule of Ukreximbank External Eurobond Debt Maturities



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